

# Transformative Use-Cases Shaping the Future

# DIGITAL TRANSFORMATION IN MARKETING

Prashanthi Chennupati, Transformation Leader





Marketing is evolving rapidly in the digital-first era, driven by Al and data analytics. From hyper-targeted campaigns to predictive performance models, Digital Transformation is unlocking new opportunities to connect with audiences effectively

These high-level use cases will demonstrate technology is driving ROI and reshaping marketing strategies.

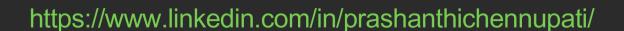


### 1. Content Optimization

**Description** - Content Optimization suggests content formats and messaging based on historical performance and audience preferences.

Al Model Type - Prescriptive Model

Solution Type - Platform





### 2. Targeted Advertisment

Description - Hyper-Targeted
Advertising uses AI to analyze
audience behavior and deliver
personalized ads to the right audience
at the right time.

Al Model Type - Prescriptive Model

Solution Type - Platform



# 3. Campaign Performance Analysis

**Description** - Predictive Campaign Performance forecasts the success of campaigns, allowing marketers to optimize budgets and strategies.

Al Model Type - Predictive Model

Solution Type - Product & Service



# 4. Sentiment Analysis

**Description** - Real-Time Sentiment Analysis monitors customer sentiment across social media and other platforms to guide marketing efforts.

Al Model Type - Diagnostic Model

**Solution Type** - Product



# 5. Dynamic Pricing

**Description** - Dynamic Pricing Strategies uses AI to set optimal pricing for products/services based on demand, competition, and customer behavior.

Al Model Type - Prescriptive Model

Solution Type - Platform



# THANK YOU

### **Contact Details**

Name: Prashanthi Chennupati

Linkedin <a href="https://www.linkedin.com/in/prashanthic">https://www.linkedin.com/in/prashanthic</a>

<u>hennupati/</u>

Email: prashanthi.chennupati@gmail.com

Blog: https://chennupati108.com

