

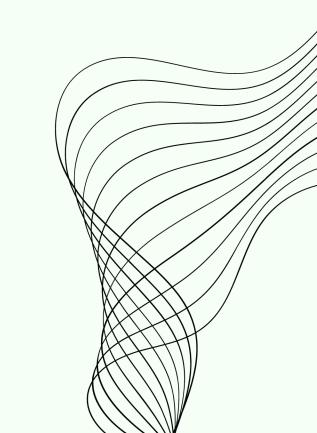


# THE PROGRAM MANAGEMENT PLAYBOOK: ALIGNING STRATEGY WITH EXECUTION

A Guide to Driving Organizational Success Through
Program Excellence

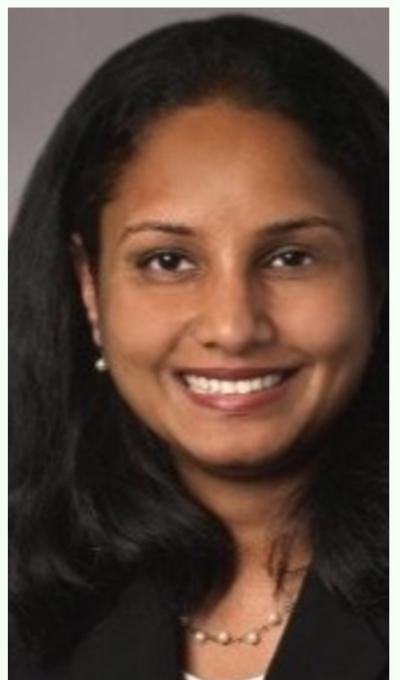
PRASHANTHI CHENNUPATI TRANSFORMATION LEADER

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#### Education

- MS in CS
- Executive MBA at Cornell University, an Ivy League institution

#### **Professional Development**

- Lean Six Sigma Master Black
   Belt (LSSMBB)
- Portfolio Management
   Professional (PfMP)
- Program Management Professional(PgMP)
- Digital Leadership

#### **ABOUT ME**

As a results-driven consulting leader, I am skilled at bridging strategic vision with operational execution, leveraging nearly 18+ years of experience to deliver transformational growth and value.

- → Building Authentic Connections
- → Navigating Complexity with Poise
- ★ Inspiring and Executing Transformations Successfully

# STATISTICS

70% of programs fail to achieve their intended objectives due to misaligned strategy and execution

Organizations with mature program management practices see 28% higher success rates in achieving business outcomes

Source: PMI

ONLY 2.5% OF COMPANIES SUCCESSFULLY COMPLETE THEIR PROJECTS.



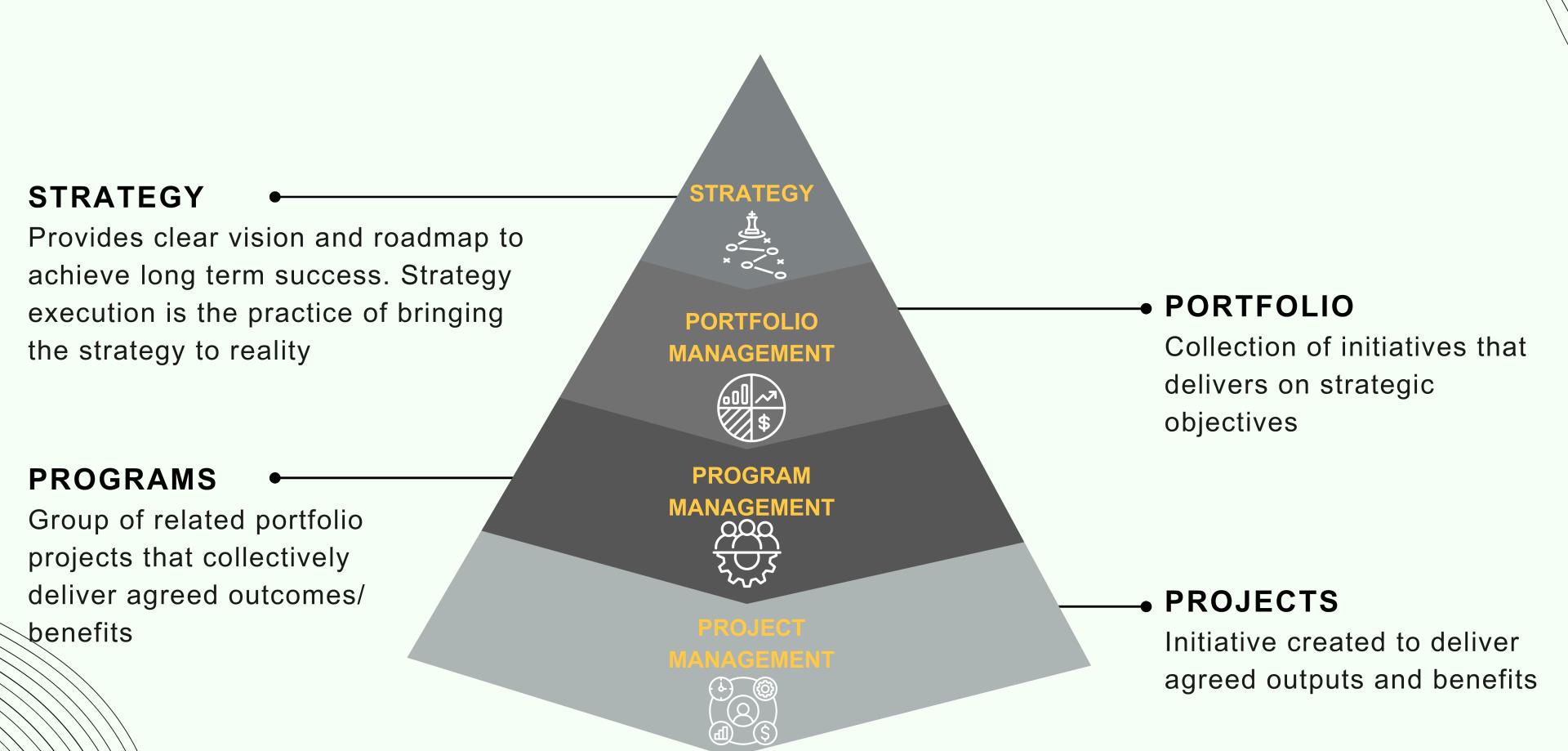


# PROGRAM MANAGEMENT INTRODUCTION

- **Programs** bridge the gap between strategy and execution, ensuring resources are optimized, risks are mitigated, and value is delivered across organizational initiatives
- **Purpose** This playbook equips leaders with actionable strategies to align program objectives with business goals, ensuring successful execution and measurable outcomes.
- Audiences -
- 1. Executives and Senior leaders
- 2. Program managers and Portfolio managers
- 3. Cross-functional stakeholders

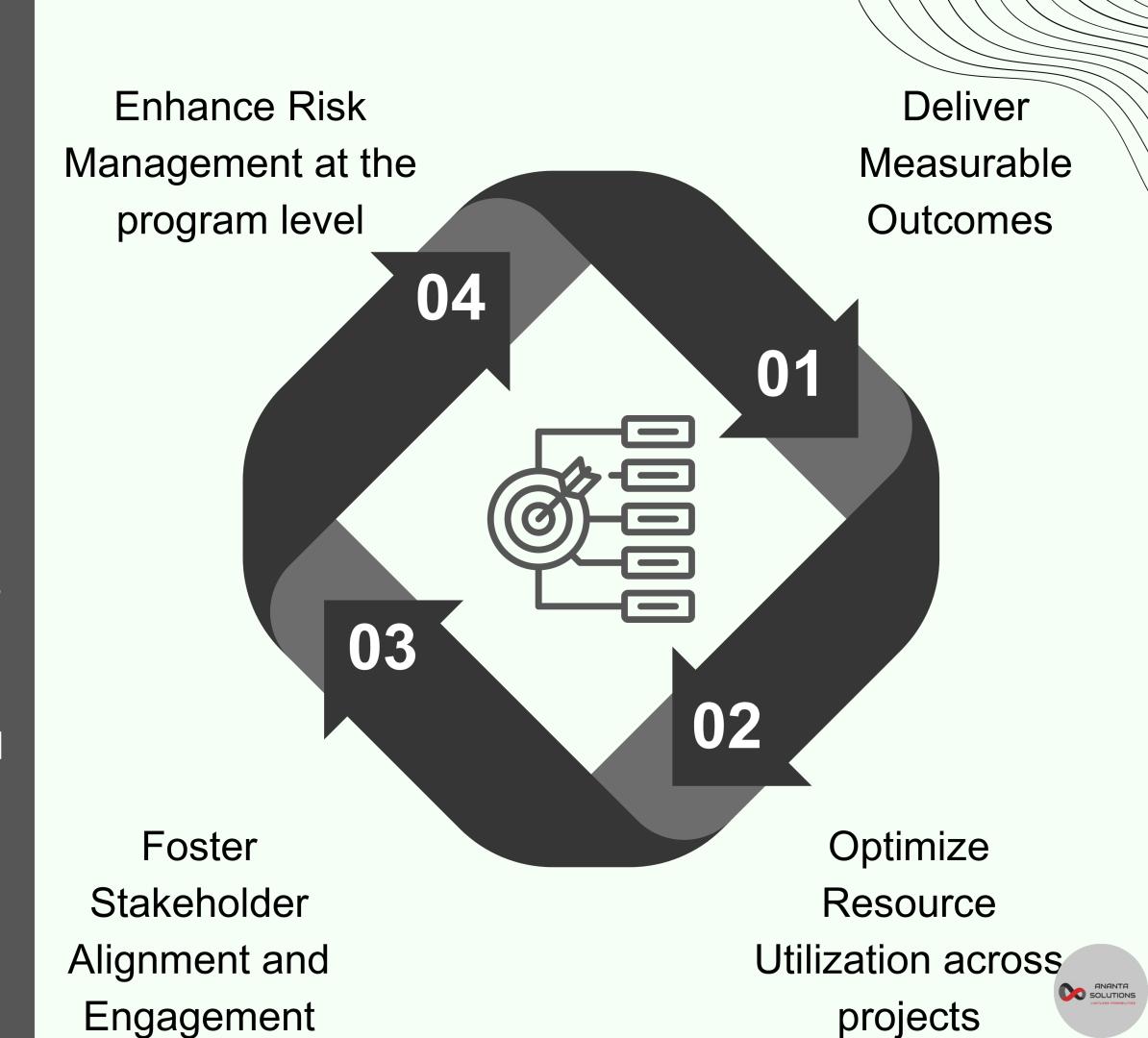


#### BUILDING BLOCKS OF STRATEGIC EXECUTION



# GOALS AND OBJECTIVES

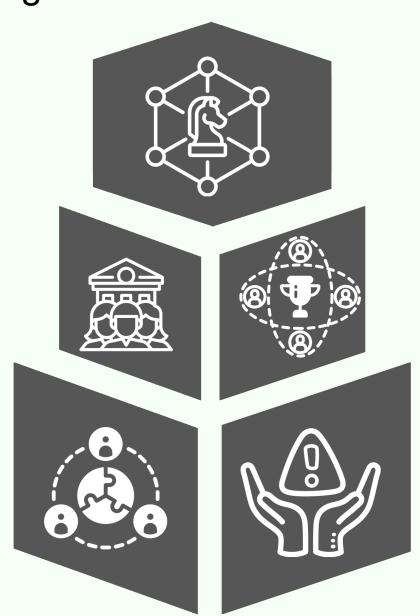
The primary goal of Program Management is to align all program components with the organization's strategic objectives, ensuring seamless execution and measurable outcomes. By optimizing resource utilization, fostering stakeholder collaboration, and managing risks effectively, program management creates a structured approach to achieving business goals.



#### STRATEGIC PILLARS

1 Strategic Alignment
Programs must directly
support organizational
goals

- 2 Governance and
  Oversight
  Strong governance structures
  are established to manage
  complexity
- 3 Stakeholder Engagement Foster collaboration and clear communication across teams



- Benefits Realization
  Focus on delivering tangible
  value from program
  initiatives
- Proactively identify and manage risks impacting program success

PROGRAM MANAGEMENT



#### PROGRAM TYPES

Owner: CEO, Chief Strategy Officer Owner: COO, VP of Operations Owner: CCO, VP of Compliance

Owner: VP of Product Development Owner: CIO, Chief Digital Officer

Owner:
Chief Customer
Officer



## Transformation Programs

Large-scale
organizational
changes, such
as digital
transformation
or restructuring

R

## Operational Programs

Improve efficiency, productivity, and cost savings in day-to-day operations



## Compliance Programs

Ensure
adherence to
regulatory, legal,
and industry
standards



# **Innovation Programs**

Drive R&D
efforts,
disruptive
innovations, and
competitive
advantage



## Technology Programs

Upgrade IT
systems,
enhance
cybersecurity, or
implement new
technologies



#### **CX Programs**

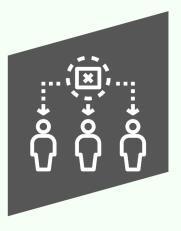
Enhance
customer
satisfaction,
loyalty, and
interactions
across
touchpoints

Note -This is not an exhaustive list. Programs can vary widely based on an organization's structure, requirements functions, and strategic priorities.

#### **COMMON CHALLENGES**

Misaligned program objectives and strategic goals





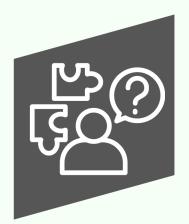


Insufficient resource allocation and prioritization

Lack of clear roles and responsibilities



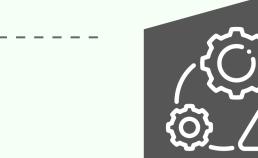


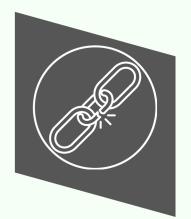




Difficulty in tracking program benefits and outcomes

Ineffective communication across project teams





Inadequate Program Metrics (KPI's)

PROGRAM MANAGEMENT



#### LEADING PRACTICES



A PMO serves as the central authority for establishing program governance structures, ensuring consistency in roles, decision-making processes, and reporting mechanisms across programs PROGRAM GOVERNANCE FRAMEWORK



Allocate resources—
financial, human, and
technological—
efficiently across
programs, avoiding
duplication and
maximizing impact
RESOURCE
MANAGEMENT
AND
OPTIMIZATION



A structured framework to define, track, and measure the value of all programs, ensuring alignment with organizational goals

BENEFITS
REALIZATION
FRAMEWORK

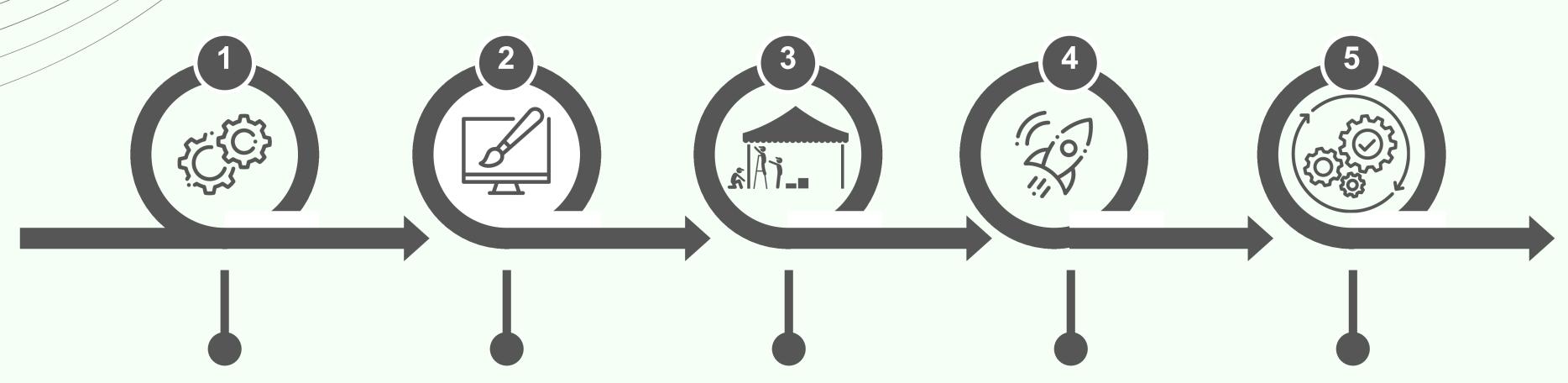


Defines and tracks key performance indicators (KPIs) for program success, enabling data-driven decision-making and continuous improvement STANDARDIZED METRICS AND PERFORMANCE TRACKING





#### **PMO Implementation Roadmap**



# Assessment and Planning

Identify organizational needs, define the PMO's vision, and secure leadership buyin to establish strategic alignment.

# Framework Design and Finalization

Develop governance structures, processes, and tools to standardize program management practices

# Initial Setup and Piloting

Assemble the PMO team, implement foundational processes, and test them with a pilot program

# Full-Scale Implementation

Roll out PMO
frameworks and tools
organization-wide
while ensuring
effective integration
and adoption

# Monitoring, Optimization, and Scaling

Continuously track
PMO performance,
refine processes,
and expand its scope
to drive long-term
success



### **Our Expertise**

Leveraging over 18 years of experience in leading large-scale transformations, I specialize in aligning vision with execution, optimizing processes through innovation, and preparing leadership teams to navigate complexity with

confidence.



#### **Strategic Advisory**

Our Strategic Advisory services empower organizations to align their vision with actionable strategies, driving sustainable growth, innovation, and a competitive edge in a rapidly evolving business environment



#### **Transformation Services**

Our Transformation Services (Digital, ERP, Cloud, Business Process, Portfolio Management, Program Management) enable organizations to navigate complex changes, implement innovative solutions, and achieve measurable outcomes by aligning vision, strategy, and execution.



#### **Change Management**

Our Change Management services ensure seamless transitions by equipping organizations with strategies to manage resistance, foster engagement, and achieve sustainable adoption of new initiatives.







# Thank you

#### **Contact Details**

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